

## **TELESALES** REPRESENTATIVE - MEDICARE

We are looking for motivated sales-driven agents who can effectively handle both inbound and outbound sales calls. The Licensed Healthcare Agent is responsible for meeting and exceeding all sales goals.

Base salary plus \$75-\$100 bonus per application.



## RESPONSIBILITIES

- Educate prospective clients on products and services.
- Maintain record of client contact information.
- Qualify, educate and enroll individuals into healthcare plans that meet their needs.
- Build comprehensive policies through a consultative approach.
- Correctly enroll clients based on compliance and training requirements to sell appropriate products.
- Perform other administrative duties as assigned.



## **⋧ QUALIFICATIONS**

- Previous experience in sales, customer service, or other related field.
- Excellent verbal communication skills.
- Health License preferred or get paid licensing course and paid sale training.
- Bilingual English Spanish.



**(817)** 768-8888







## (Office station and room for rent)



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